



**JB/16/2026**

**June 12, 2026**

For the attention of: CEOs / Managing Directors / General Managers / Factory Managers

## **Powering Southern Business from Energy Cost to Competitive Advantage**

(Business Promotion Package from Tera Va Sdn Bhd)

at Amari Hotel, Johor Bahru \*June 30, 2026 (Tuesday) \* 8.30am – 2.00pm

The Regulatory Period 4 (RP4) Tariff marks a significant step forward in Malaysia’s energy landscape, promoting greater transparency, cost efficiency, and sustainability across the power sector. By aligning operational efficiency with sustainability goals, forward-looking organisations can optimise energy performance, better manage peak demand, and reduce long-term costs through renewable self-generation and energy-efficient solutions. **TERA** is at the forefront of this transition, supporting enterprises in navigating the evolving tariff environment with **tailored solar, energy storage, and optimisation solutions**. With over a decade of experience in renewable energy engineering, TERA enables businesses to turn policy changes into strategic opportunities enhancing cost competitiveness, strengthening ESG commitments, and contributing to Malaysia’s broader clean energy transition.

The event is **FREE** for all members, limited seats based on first-come first-served basis.

### Programme Details

**Date** : June 30, 2026 (Tuesday)  
**Time** : 8.30am – 2.00am  
**Venue** : Amari Hotel, Johor Bahru  
**Fees** : No Admission Fee

### Programme Agenda

8:30am – Arrival of attendees, Registration & Networking  
9:00am – Session 1 (Presented by SEDA)  
9:30am – Session 2 (Presented by TNB)  
10:00am – Session 3 (Presented by TERA)  
10:40am – Session 4 (Presented by Sungrow)  
11:00am - Coffee Break  
11:10am – Session 5 (Presented by MGTC)  
11:40am – Session 6 (Presented by CIMB)  
12:10pm - Panel Discussion  
1:00pm – Lunch & Networking

Interested participants are kindly requested to complete and submit the registration form (please refer to page two). For further enquiries, please contact **Encik Mohd Saiful** or **Ms Norazian** at Tel: 07-357 7613, or via email at [mohd\\_saiful@fmm.org.my](mailto:mohd_saiful@fmm.org.my) / [norazian@fmm.org.my](mailto:norazian@fmm.org.my).

**Jessica Chu**  
Manager  
[jessica@fmm.org.my](mailto:jessica@fmm.org.my)

MSK / naz



# REGISTRATION FORM

## Powering Southern Business from Energy Cost to Competitive Advantage

(Business Promotion Package from Tera Va Sdn Bhd)

at Amari Hotel, Johor Bahru \*June 30, 2026 (Tuesday) \* 8.30am – 2.00pm

To : Encik Mohd Saiful Kamaludin / Ms Norazian  
Telephone : 07-3577613  
Email : [mohd\\_saiful@fmm.org.my](mailto:mohd_saiful@fmm.org.my) / [norazian@fmm.org.my](mailto:norazian@fmm.org.my)  
Registration Deadline : **June 19, 2026**

Our company would like to register the following participant (s):

Name	Designation	Email	Please Circle if Vegetarian
1) _____			Yes / No
2) _____			Yes / No

### Submitted by:

Name	
Designation	
Company	
Address	
Email	
Tel	
Fax	
FMM Membership	
No	

- Cancellation must be made in writing at least 5 working days before the programme, however, replacement can be accepted at no additional cost. **FMM will charge RM 50/pax for participants who have registered but failed to turn up without any prior notification.**
- FMM reserves the right to cancel or reschedule the above programme and all efforts will be taken to inform participants of the changes.
- Upon sending the registration form, you are deemed to have read and accepted the terms and conditions.

Important Notice: \*This event is organised by FMM Johor under the FMM Business Promotion Package. FMM reviews requests by solution/technology providers for a platform to create awareness and market their products/services to FMM members. The FMM Business Promotion Package is offered when the solutions, technologies and products/services are deemed as useful and relevant in improving members' operational efficiency. Offering of the FMM Business Promotion Package however does not constitute as an endorsement by the FMM of the products, services or technology providers.

TERA Seminar & Panel Discussion

# Powering Southern Businesses: From Energy Cost to Competitive Advantage



June 30, 2026 (Tuesday)

8.30am to 2.00pm

Amari Hotel, Johor Bahru

Agenda highlights from key stakeholders across policy, financing, and energy solutions.

## Seminar

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Accelerating Business Performance Through Renewable Energy.
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Transforming Tariff Reform and Energy Costs into a Competitive Edge for Businesses
- 

Powering Competitive Businesses through Smart Solar & BESS for Energy Resilience
- 

Maximising Your Investment with Containerized BESS, Solving Peak Shaving Pain Points
- 

Unlocking Competitive Advantage through National Green Technology Initiatives and Energy Efficiency Programmes in 2026
- 

Financing the Future Right with Green Financing Solutions

## Panel Discussion

From Concept to Reality:  
Implementing Renewable Energy in Businesses

This exclusive industry session helps companies stay competitive under the RP4 tariff environment. Gain a clear understanding of the RP4 tariff structure and its impact on your operations.

Hear from regulators, financial institutions, and solution providers on **incentives, financing options, and practical energy solutions** to manage electricity costs and support your sustainability goals.

## Ideal for

CEOs, Managing Directors, Business Owners, Finance Directors, Energy Managers, Facility /Plant Managers, Sustainability / ESG Officers, Engineering Managers, Engineers.



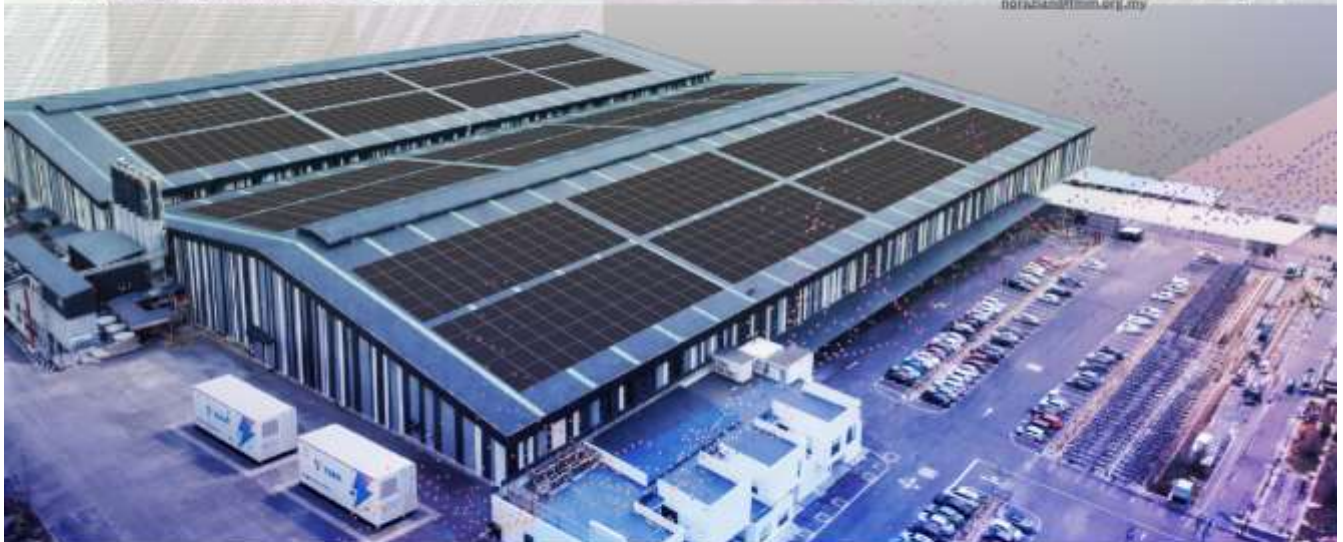
Scan here to register

Complimentary  
Access

(Limited Seats)

RSVP Required

For further enquiries, please contact Mr Mohd Saiful or Ms Norazlan at Tel: 07-357 7633, or via email at [mshd.saiful@fmm.org.my](mailto:mshd.saiful@fmm.org.my) / [norazlan@fmm.org.my](mailto:norazlan@fmm.org.my)



This seminar is organised by FMM and sponsored by BM TERA Sdn Bhd under the FMM Business Promotion Package 2026

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